

# PAULO MORGADO

paulo.morgado@capgemini.com paulo.zmorgado@gmail.com (+351) 935 931 337

Portuguese; born in 10.Oct.1963; married, 4 children.

## **EDUCATION**

2009 - 2011	PhM, Universidade Católica Portuguesa (Lisbon).
1992 - 1993	Master in Finance, Université Catholique de Louvain (Belgium).
1983 - 1988	Degree of licentiate in Business Administration, <b>Universidade Católica Portuguesa</b> (Lisbon).
1996 - 2001	Degree of licentiate in Law, Universidade Lusíada (Lisbon).
1988	Executive Leadership Program, <b>London Business School</b> (London); Post-Graduated in Banking-Affairs, <b>Instituto Superior de Gestão</b> (Lisbon); DAE (1 <sup>st</sup> year of the Master in Finance), <b>Université Catholique de Louvain</b> (Belgium).

#### WORK EXPERIENCE

2001	Managing Director (2003) and Senior Vice-President, Capgemini.  Capgemini is the largest Management and IT consulting of European origin and is publicly traded on the Paris Bourse
1998 - 2001	Senior Manager, Roland Berger. Roland Berger, a German Company, is the worldwide leading strategy consultant of European origin
1995 - 1998	Managing Director, <b>Vidago, Melgaço e Pedras Salgadas</b> ("VMPS"). VMPS, a listed company, was the market leader of the bottled water sector in Portugal
1994 - 1995	Sub-Director, Corporate Finance, <b>Banco Finantia</b> .  In 1993, Banco Finantia received Euromoney's Award for Excellence as the best securities firm in Portugal
1990 - 1992	Consultant, Roland Berger.

# PUBLISHED BOOKS

2012	"FAZER" (execution), <b>Verbo</b> .
2011	"O Riso em Bergson – mecanismos do cómico" (logic and language), Verbo.
2007	"O Corrupto e o Diabo" (corruption), <b>Dom Quixote</b> .
2005	"Contos de Colarinho Branco" (white-collar crime), <b>Dom Quixote</b> .
2003	"Cem Argumentos" (argumentation), Vida Económica.
1994	"O Processo Negocial" (negotiation), McGraw-Hill.

## OTHER ACTIVITIES

2010	General Council member of Associação Industrial Portuguesa.
2010	Board member of Ordem dos Economistas.
2010	General Council member of IPCG - Instituto Português de Corporate Governance.
2010	Professor of the executive program Strategic Execution of Escola de Gestão do Porto.
2007	Board member of FAE – Fórum de Administradores de Empresas.